

#DYK: DID YOU KNOW?

Discover fascinating tidbits about our departments!



Canadian Trade Consulting Department

Did you know...

- ...customs compliance can lead to duty recovery opportunities for customers?
- ...we offer **free-trade** qualification services for exporters to and from Canada?
- ...we provide tariff, origin, and valuation ruling services to Canadian importers and foreign exporters shipping to Canada?
- ...we offer **NRI (Non-Resident Importer)** compliance services related to Goods & Services Tax?
- ...**our team represented Home Depot at the Canadian International Trade Tribunal (CITT)** — successfully appealing a CBSA decision and reducing their duty from 18% to FREE?
- ...NRIs undergoing a **CBSA audit must maintain their records in Canada** — either at their affiliate, lawyer, accountant, or customs broker's office.
- If records are stored outside Canada, the NRI is responsible for:
 - **a)** all travel and accommodation costs for one or more CBSA officers, or
 - **b)** the cost of making records available at a CBSA-approved location in Canada.
- ...the **USMCA/CUSMA, FTA, and ARU** divisions all fall under the Canadian Trade Consulting Department?
- ...our Calgary branch manages major project contracts, including provisional entries involving multiple truckloads of imports?
- ...we help clients recover duty on both imported materials that are later exported and goods exported in the same condition?
- ...we regularly receive document requests from **CBSA and Global Affairs Canada (GAC)** — including audits for SIMA-related goods and GIP goods requiring weight verification?
- ...we review client imports for potential **duty recovery and overpayments** — including duties and surtax?
- ...our team **cannot legally handle U.S. import questions** — our expertise is focused on Canadian trade regulations.
- ...the difference between **a refund and a drawback** is that a drawback requires the goods to be exported — a key distinction in duty recovery.
- ...we have a group email for general inquiries: [✉️ cdnconsulting@coleintl.com](mailto:cdnconsulting@coleintl.com)

(We might not carry freight — but we carry the rules, the rulings, and the wins you didn't know you needed.)

Stay tuned for a different featured department next month!

Cole International Inc. 1111 49 Avenue NE Calgary Alberta T2E-8V2 Canada

You received this email because you are subscribed to Cole Customer Communications from Cole International Inc..

Update your [email preferences](#) to choose the types of emails you receive.

[Unsubscribe from all future emails](#)